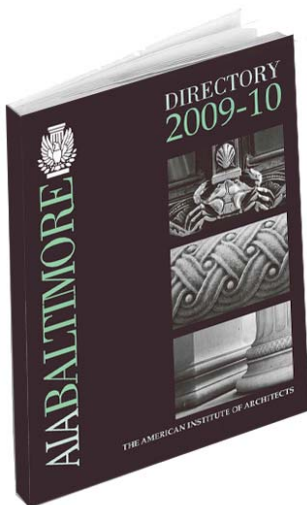


The Baltimore Chapter of The American Institute of Architects (AIBaltimore) is pleased to announce that we have chosen to work with Naylor, LLC as the official publisher for our *2010-11 Directory*.

We are confident that working with Naylor will significantly increase the benefits that AIBaltimore already offers to our members. While the content and direction of this medium remains under AIBaltimore's control, we are looking to Naylor's more than 40 years of trade association experience to promote and further brand AIBaltimore as the center of expertise in Baltimore's architectural industry. For advertisers, this offers the opportunity to maximize exposure to a targeted, attentive audience.



For more information on advertising opportunities, [CLICK HERE](#) or contact Christine Ricci with Naylor (800-369-6220 ext. 3356, or e-mail cr Ricci@naylor.com)

Although Dawson Publishing will no longer serve as the official sales entity for advertising in our *2010-11 Directory* advertising, we will be honoring sales agreements made with them for the *2010-11 Directory* – however, current advertisers will need to sign a new contract with Naylor. Current advertisers should be aware that a Naylor representative will be contacting them in the very near future with more details.

AIBaltimore's *2010-11 Directory* – a perfect-bound publication with margin tabs for easy reference. Published once a year, this directory is a powerful networking tool and purchasing guide referenced by members throughout the year. Premium advertising opportunities are available.